

# WORK VALUES SURVEY

What are *your* work values? Is having plenty of time to spend with friends and family important to you? Or would you rather be off on some kind of adventure? Do you want to help other people? Do you want to exercise power? The following exercise should give some indication of what you value most. For each statement below, check the column that comes closest to matching your feelings.

	Very True	Some-times True	Not Sure	Not True
1. I'd rather donate to a good cause than join a prestigious club.				
2. I'd rather have good friends than a lot of money.				
3. I'd rather have my savings in a bank account than in the stock market.				
4. I'm too adventurous to be tied down by a family.				
5. I'd like a job where I set my own hours.				
6. I enjoy books and movies in which the moral to the story is not obvious.				
7. I'd rather be a scholar than a politician.				
8. I would not want to work while my children are young.				
9. I would rather write a fictional story than a research paper.				
10. When I lend money to a friend, I don't worry about being paid back.				
11. I'd rather be famous than wealthy.				
12. I would rather associate with influential people than intellectual people.				
13. Teachers should be paid as much as business executives.				
14. I'd rather go to an art museum than a sporting event.				
15. I will contribute to my retirement account before I buy extras.				
16. I prefer jobs where the duties are varied and challenging.				
17. I prefer jobs where the duties are consistent and goals are clear.				
18. I feel a person's salary indicates how much he or she is valued on the job.				
19. I would not want a high-powered job because it could strain my marriage.				
20. It is important to me that my surroundings are attractive.				
21. My reputation is worth more to me than all the money in the world.				
22. I'd rather visit a place than read about it.				
23. I'd rather <i>know</i> something than be <i>known for</i> something.				
24. I'd rather have a secure job than a powerful one.				
25. I'd like to be my own boss.				
26. I believe a percentage of my income should be used to help others.				
27. I would turn down a promotion if it meant I would have to travel away from my family too much.				



- 28. "Money talks."
- 29. I would take a cut in salary if I were offered a position in the President's cabinet.
- 30. I'd rather own a special work of art than a fancy car.
- 31. I'd rather have time than money.
- 32. I will always stop to watch a beautiful sunset.
- 33. If my brother committed a crime, I would turn him in.
- 34. I don't like to do things the same way all the time.
- 35. My friendships are more precious to me than possessions.
- 36. The fact that most careers that "help others" pay lower wages would not prevent me from entering these lines of work.
- 37. It is important that I get recognition for what I do.
- 38. I'd rather work for an exciting company than run a dull one.
- 39. I would like to run for office in my community.
- 40. I'd rather work for someone else than start my own business.
- 41. The first thing I would consider when deciding on a career is how much it pays.
- 42. I always take time to be a good friend.
- 43. The unpleasant aspects of feeding the hungry or caring for the sick would not bother me.
- 44. I don't like to have my decisions questioned.
- 45. I'd rather have a job with a high income than one with a lot of security.
- 46. It is important for me to understand how things work.
- 47. I like to organize activities for my friends and family.
- 48. If I were famous, I would enjoy signing autographs.
- 49. I'd rather have a secure job than an exciting one.
- 50. Owning nice things is important to me.
- 51. I like to do things my own way.
- 52. I feel good when I volunteer my time to make my community a better place.
- 53. I would never testify in court against someone in my family.
- 54. It is important to me that my home is beautiful.
- 55. I like to be in charge.
- 56. I would rather work with other people than alone.
- 57. Books and reading are important to me.
- 58. I would stand up for my beliefs even if I were punished for it.
- 59. I like to solve problems.
- 60. I expect to be consulted when a group I am in is making a decision.
- 61. If I believed strongly in a "cause," I would make it my first priority.
- 62. I have expensive tastes.
- 63. If a member of my family committed a crime, I would turn him or her in to the appropriate authorities.
- 64. I don't like my friends to be too dependent on me.
- 65. I'd rather be married than single.

Very True	Some-times True	Not Sure	Not True



Now assign a numerical value to each of your answers. Statements in the "very true" column are worth 9 points. Those you marked "sometimes true" get 6. Allow 3 points for each "not sure," and zero points for every "not true" answer.

In the columns below, write the numerical value of your response next to the statement number. For example, if you answered "very true" to the first statement, you would write a 9 on the line next to the number 1. When you have entered a number on each line, go back and total the columns under each heading.

## ANSWERS

ADVENTURE	FAMILY	POWER	RECOGNITION	HELPING OTHERS
4. _____	8. _____	12. _____	11. _____	1. _____
16. _____	19. _____	29. _____	37. _____	26. _____
22. _____	27. _____	39. _____	48. _____	36. _____
38. _____	53. _____	47. _____	79. _____	43. _____
68. _____	65. _____	55. _____	86. _____	52. _____
76. _____	77. _____	60. _____	91. _____	85. _____
88. _____	81. _____	71. _____	101. _____	96. _____
92. _____	100. _____	90. _____	103. _____	99. _____
Total _____	Total _____	Total _____	Total _____	Total _____

PERSONAL INTEGRITY and MORAL COURAGE	FRIENDSHIP and COMPANION- SHIP	KNOWLEDGE and TRUTH	BEAUTY and AESTHETICS	INDEPENDENCE and FREEDOM
21. _____	2. _____	7. _____	14. _____	5. _____
33. _____	10. _____	13. _____	20. _____	25. _____
44. _____	35. _____	23. _____	30. _____	31. _____
58. _____	42. _____	46. _____	32. _____	51. _____
63. _____	56. _____	57. _____	54. _____	64. _____
83. _____	95. _____	61. _____	67. _____	70. _____
93. _____	102. _____	73. _____	69. _____	80. _____
97. _____	104. _____	87. _____	75. _____	94. _____
Total _____	Total _____	Total _____	Total _____	Total _____

CREATIVITY	MONEY	SECURITY
6. _____	18. _____	3. _____
9. _____	28. _____	15. _____
34. _____	41. _____	17. _____
59. _____	45. _____	24. _____
66. _____	50. _____	40. _____
84. _____	62. _____	49. _____
89. _____	74. _____	72. _____
98. _____	78. _____	82. _____
Total _____	Total _____	Total _____